

Technical and Financial Results

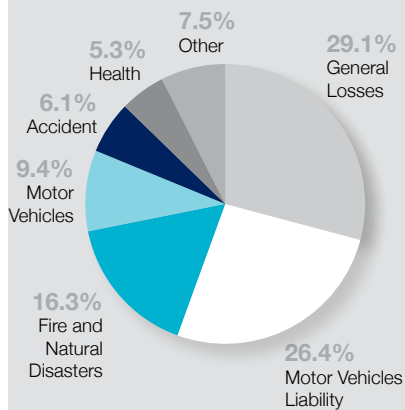
Türkiye Sigorta's total premium production in 2022 reached TL 25.2 billion with an increase of 114%.

29%

General Losses

General Losses branch ranks first in total premium production with a share of 29%.

Breakdown of Premium Production by Branches



Premium Production

Based on treasury branches, the gross premium production for 2022 in comparison with the previous year's figures are shown in the table below:

TL	2021	2022	Share (%)	Change (%)
General Losses	3,914,042,417	7,335,342,686	29	87
Motor Vehicles Liability	2,118,032,096	6,649,847,001	26	214
Fire and Natural Disasters	2,220,613,135	4,103,492,305	16	85
Motor Vehicles	1,126,418,653	2,354,567,189	9	109
Accident	582,121,664	1,526,516,755	6	162
Health	617,820,174	1,324,750,846	5	114
Aircraft Liability	245,374,367	525,218,409	2	114
General Liability	338,457,427	505,014,599	2	49
Aircraft	219,529,401	245,345,572	1	12
Watercraft	162,505,502	224,446,398	0.9	38
Marine	75,462,447	133,315,592	0.5	77
Legal Protection	32,118,994	120,450,741	0.5	275
Credit	38,048,734	58,192,308	0.2	53
Financial Losses	39,727,562	40,879,172	0.2	3
Surety Bond	19,048,045	26,043,102	0.1	37
Rail Vehicles	-	-	-	-
Watercraft Liability	-	-	-	-
Support	325,952	-	-	-100
Grand Total	11,749,646,570	25,173,422,673	100	114

Gross Claims Paid

The gross claims paid for 2022 in treasury branches in comparison with the previous year's figures are shown in the table below:

TL	2021	2022	Share (%)	Change (%)
General Losses	451,883,875	600,353,490	9	33
Motor Vehicles Liability	1,213,661,092	2,975,125,820	43	145
Fire and Natural Disasters	611,056,442	1,026,159,866	15	68
Motor Vehicles	644,111,500	1,144,347,590	17	78
Accident	39,745,612	34,374,071	0.5	-14
Health	355,682,911	745,417,192	11	110
Aircraft Liability	53,232,426	38,814,043	0.6	-27
General Liability	50,734,012	69,547,578	1	37
Aircraft	196,040,369	106,643,486	2	-46
Watercraft	63,261,905	51,157,103	0.7	-19
Marine	19,318,965	47,809,791	0.7	147
Legal Protection	61,297	115,229	0.002	88
Credit	(80,733)	402,437	0.01	n.m.
Financial Losses	70,657,953	64,111,592	0.9	-9
Surety Bond	602,572	11,136,904	0.2	1748
Rail Vehicles	-	-	-	-
Watercraft Liability	-	-	-	-
Support	-	-	-	-
Grand Total	3,769,970,198	6,915,516,192	100	83

Technical Balance (Technical Profit)

Based on the treasury branches, the Technical Balance results for 2022 in comparison with the previous year's figures are shown in the table below:

TL	2021	2022	Change (%)
General Losses	267,067,197	593,218,640	122
Motor Vehicles Liability	(298,530,656)	(1,990,176,754)	567
Fire and Natural Disasters	407,103,474	735,055,910	81
Motor Vehicles	279,583,169	464,956,244	66
Accident	410,326,945	895,338,132	118
Health	102,993,580	(352,261,302)	n.a.
Aircraft Liability	(2,814,503)	(7,096,053)	152
General Liability	74,333,955	53,229,096	-28
Aircraft	(2,057,791)	(3,485,763)	69
Watercraft	(5,258,095)	12,447,856	n.a.
Marine	18,423,187	29,384,015	59
Legal Protection	23,086,469	67,683,268	193
Credit	3,428,115	980,131	-71
Financial Losses	7,682,339	(6,432,047)	n.a.
Surety Bond	11,197,349	9,603,777	-14
Rail Vehicles	-	-	-
Watercraft Liability	-	-	-
Support	472,116	3,898	-99
Grand Total	1,297,036,850	502,449,048	-61

Technical and Financial Results

Branch-based Technical Income Table

I- TECHNICAL DIVISION	GENERAL LOSSES	MOTOR VEHICLES LIABILITY	FIRE AND NATURAL DISASTERS	MOTOR VEHICLES	ACCIDENT	HEALTH	AIRCRAFT LIABILITY
A- Non-Life Technical Revenue	974,647,774	2,959,084,200	1,290,801,239	2,103,139,133	1,269,267,390	789,912,959	-
Written Premiums (Net)	1,014,567,198	5,037,303,711	1,374,036,804	2,336,535,095	1,442,695,322	1,324,750,848	-
Change in Unearned Premium Reserves (Net)	(261,070,584)	(2,007,029,930)	(475,427,195)	(696,993,262)	(661,269,551)	(573,927,535)	-
Change in Unexpired Risk Reserves	-	(984,672,294)	-	-	-	(159,559,989)	-
Investment Income Transferred from Non-Technical Division	220,690,732	861,885,701	376,594,541	407,984,037	487,827,303	198,141,614	-
Other Technical Revenues	-	1,342,129	-	6,004,762	-	187,513	-
Accrued Recourse & Salvage Revenue (+)	460,428	50,254,883	15,597,089	49,608,501	14,316	320,508	-
B- Non-life Technical Expense (-)	(381,429,134)	(4,949,260,954)	(555,745,329)	(1,638,182,889)	(373,929,258)	(1,142,174,261)	(7,096,053)
Paid Damages (Net)	(370,982,335)	(2,517,856,304)	(275,426,367)	(1,143,579,861)	(16,300,837)	(745,379,954)	-
Change in Outstanding Claims Provisions	(27,283,622)	(1,940,187,496)	(13,343,101)	(84,415,923)	3,991,846	(99,331,198)	-
Change in Bonus and Discount Provisions	-	-	-	-	-	-	-
Change in Other Technical Provisions	(1,179,003)	-	(24,211,904)	(3,016,720)	(208,683)	-	-
Operating Expenses (-)	18,015,826	(491,217,154)	(242,763,957)	(407,170,385)	(361,411,584)	(297,463,109)	(7,096,053)
C- Non-Life Technical Profit (A-B)	593,218,640	(1,990,176,754)	735,055,910	464,956,244	895,338,132	(352,261,302)	(7,096,053)

OUR EXTENSIVE RANGE OF PRODUCTS ENABLES US TO FULFILL THE EXPECTATIONS OF POLICYHOLDERS AT THE HIGHEST LEVEL, OFFERING THEM THE MOST COMPETITIVE INSURANCE PRODUCTS AVAILABLE.

GENERAL LIABILITY	AIRCRAFT	WATERCRAFT	MARINE	LEGAL PROTECTION	CREDIT	FINANCIAL LOSSES	SURETY BOND	SUPPORT	TOTAL
69,949,497	-	5,374,908	43,273,325	118,916,598	199,634	14,628,296	23,812,865	3,898	9,663,011,716
71,035,870	-	2,780,969	32,724,476	120,452,573	499,574	12,453,865	12,698,745	-	12,782,535,050
(14,490,316)	-	1,689,303	(2,137,114)	(42,693,860)	(45,642)	(1,885,744)	(2,613,380)	3,898	(4,737,890,912)
(7,106,453)	-	-	-	-	-	-	(761,913)	-	(1,152,100,649)
20,045,175	-	629,092	8,765,552	41,157,885	163,571	4,032,656	3,099,227	-	2,631,017,086
-	-	-	-	-	-	-	-	-	7,534,404
465,221	-	275,544	3,920,411	-	(417,869)	27,519	11,390,186	-	131,916,737
(16,720,401)	(3,485,763)	7,072,948	(13,889,310)	(51,233,330)	780,497	(21,060,343)	(14,209,088)	-	(9,160,562,668)
(12,423,963)	-	(941,489)	(7,093,787)	(105,916)	(21,289)	(1,192,798)	(10,385,829)	-	(5,101,690,729)
6,553,788	-	1,975,371	(6,521,455)	(125,490)	(95,044)	(2,383,867)	(113,293)	-	(2,161,279,484)
-	-	-	-	-	-	-	-	-	-
-	-	-	-	-	(59,949)	(435)	(414,108)	-	(29,090,802)
(10,850,226)	(3,485,763)	6,039,066	(274,068)	(51,001,924)	956,779	(17,483,243)	(3,295,858)	-	(1,868,501,653)
53,229,096	(3,485,763)	12,447,856	29,384,015	67,683,268	980,131	(6,432,047)	9,603,777	3,898	502,449,048

Technical and Financial Results

Investment Income

At the end of 2022, investment income was recorded as TL 4 billion 112 million with an increase of 72%. Foreign exchange gains constitute the biggest part of the investment income with TL 1 billion 799 million. The second largest investment income earned was the profit from FX transactions of TL 935 million. Income of TL 669 million from valuation of financial assets, TL 562 million from subsidiaries, TL 89 million from derivatives products and TL 57 million from plots, lands and buildings were recorded.

TL	2021	2022	Change (%)
1- Income Obtained from Financial Investments	1,094,412,635	1,799,499,881	64
2- Revenues from the Sales of Financial Investments	-	-	-
3- Valuation of Financial Investments	55,194,627	668,636,382	1111
4- Foreign Exchange Gains	1,154,916,604	935,167,684	-19
5- Income from Participations	62,214,858	562,195,972	804
6- Income from Subsidiaries and Joint Ventures	-	-	-
7- Income from Real Estate	18,055,753	56,853,537	215
8- Income Obtained from Derivatives	-	89,468,769	n.a.
9- Other Investments	-	-	-
10- Investment Income Transferred from Life Technical Division	-	-	-
Grand Total	2,384,794,477	4,111,822,225	72

Investment Expenses

At the end of 2022, investment expenses were recorded as TL 3 billion 584 million with an increase of 71%. Investment income transferred to the technical division represents the largest item under investment expenses with TL 2 billion 631 million. Foreign exchange losses were recorded as TL 725 million. In the same period, other investment expenses, investment management expenses depreciation expenses corresponded to TL 126 million, TL 61 million and TL 40 million, respectively.

TL	2021	2022	Change (%)
TL	(7,898,118)	(61,272,080)	676
1- Investment Management Expenses (incl. interests) (-)	-	-	-
2- Diminution in Value of Investments (-)	-	-	-
3- Loss from the Sales of Financial Investments (-)	(1,116,240,833)	(2,631,017,086)	136
4- Investment Expenses Transferred to the Technical Division (-)	-	-	-
5- Loss from Derivative Products (-)	(862,013,777)	(724,898,059)	-16
6- Foreign Exchange Losses (-)	(30,890,852)	(40,356,076)	31
7- Depreciation Expenses (-)	(78,178,819)	(126,275,744)	62
8- Other Investment Expenses (-)	(2,095,222,399)	(3,583,819,045)	71

Revenues & Profits and Expenses & Losses from Other and Extraordinary Operations

At the end of 2022, Revenues & Profits and Expenses & Losses from Other and Extraordinary Operations amounted to TL 235 million. On the revenue side, the income items contained Deferred Tax Assets of TL 300 million and Other Revenues of TL 9 million while expense items were represented by Provisions of TL 62 million, Rediscount Expenses of TL 11 million and Other Expenses and Losses of TL 2 million.

TL	2021	2022	Change (%)
1- Provisions (+/-)	(216,657,819)	(61,898,579)	-71
2- Rediscounts (+/-)	2,374,283	(10,706,810)	n.a.
3- Special Insurance Account (+/-)	-	-	-
4- Inflation Adjustment (+/-)	-	-	-
5- Deferred Tax Assets (+/-)	29,125,841	300,447,077	932
6- Deferred Tax Liabilities Loss	-	-	-
7- Other Revenues and Profits	2,196,576	9,276,181	322
8- Other Expenses and Losses (-)	(825,101)	(1,910,620)	132
9- Previous Year's Revenues and Profits	-	-	-
10- Previous Year's Expenses and Losses (-)	-	-	-
Grand Total	(183,786,220)	235,207,249	n.a.

Summary Income Statement

For 1 January - 31 December 2022 reporting period, technical income amounted to TL 9 billion 663 million while technical loss corresponded to TL 9 billion 161 million. At the bottom line, the Company realized a technical profit of TL 502 million.

As a result of the investment income of TL 4 billion 112 million, income expense of TL 3 billion 584 million and the expense from other and extraordinary operations of TL 235 million included in the technical division, net profit for the period corresponded to TL 941 million after deducting tax provisions of TL 324 million.

TL	2021	2022	Change (%)
A- Non-Life Technical Revenue	5,389,053,416	9,663,011,716	79
B- Non-Life Technical Expenses (-)	(4,092,016,565)	(9,160,562,668)	124
C- Technical Part Balance- Non-I (A-B)	1,297,036,851	502,449,048	-61
D- Investment Income	2,384,794,477	4,111,822,225	72
E- Investment Expenses (-)	(2,095,222,399)	(3,583,819,045)	71
F- Revenues and Profits and Expenses & Losses from Other and Extraordinary Operations (+/-)	(183,786,220)	235,207,249	n.a.
G- Net Profit / Loss For the Period	1,058,300,968	941,403,358	-11
<i>Provisions for Period Profit Taxation and Other Legal Liabilities</i>	<i>(344,521,741)</i>	<i>(324,256,119)</i>	<i>-6</i>