



Türkiye Sigorta

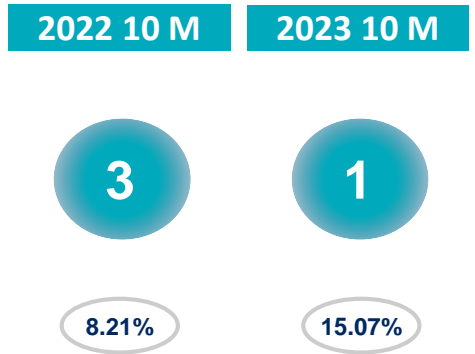
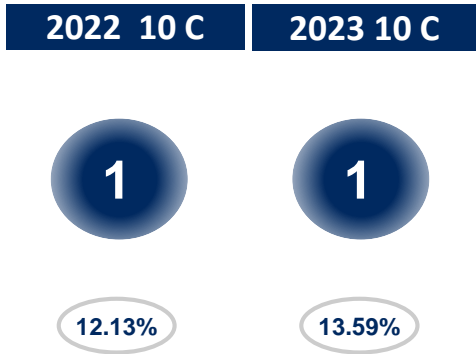
Summary of October 2023

Premium Production

NON-LIFE TOTAL GROSS PREMIUM PRODUCTION

Sector Ranking

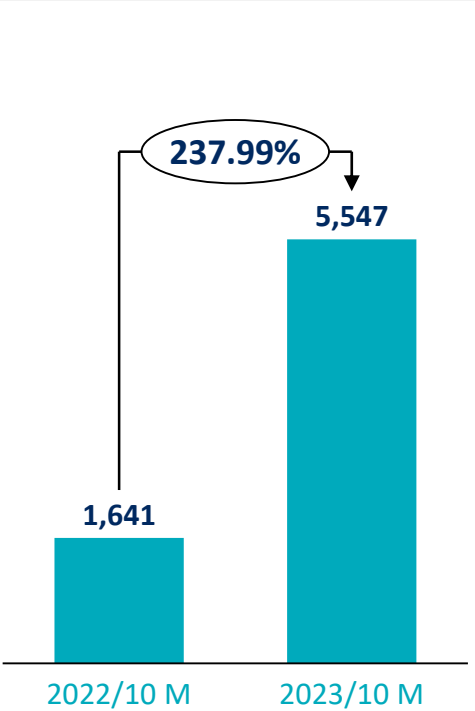
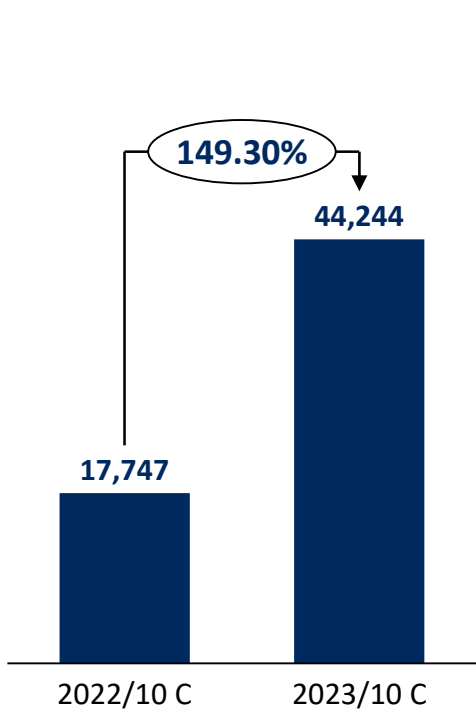
Market Share %



- By end of October 2023, with ₺ 44,244 million total gross premium production in the non-life insurance sector, market share of 13.59% was achieved.
- Sector leadership remains strong.

Premium Increase Rate %

Premium Production (₺ M)



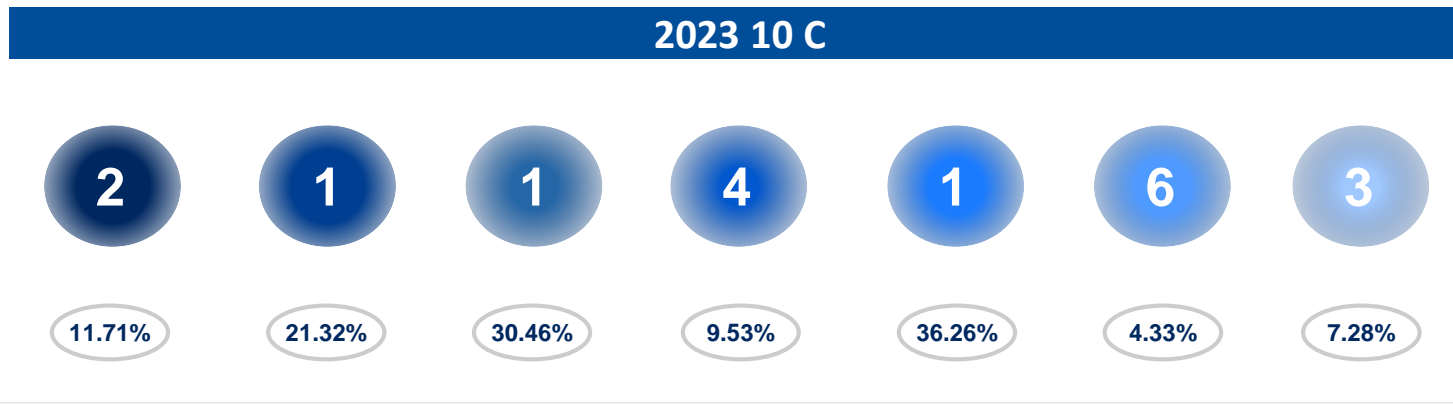
- 10-month premium production increased by 149.3% compared to the same period of the previous year.
- In the 10th Month of 2023 (October 2023), our premium production increased by 237.99% compared to the production in the 10th Month of 2022 and reached ₺ 5,547 million.

• C: Cumulated M: Monthly

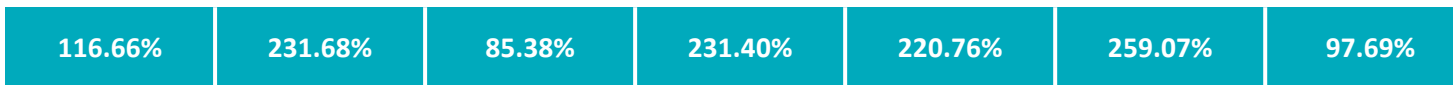
NON-LIFE MAIN BRANCH GROSS PREMIUM PRODUCTION

Sector Ranking

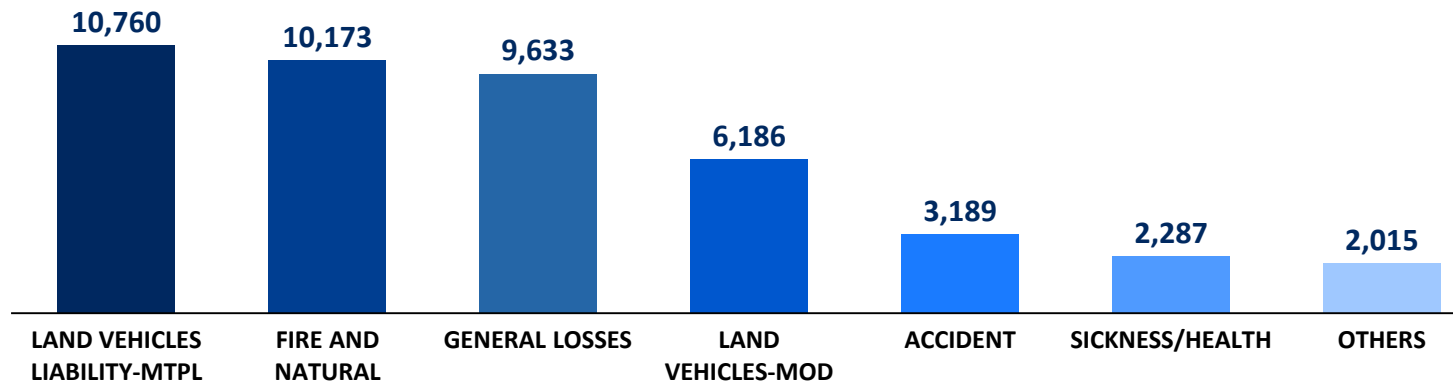
Market Share %



Premium Increase Rate %



Premium Production (₺ M)



Branch Share %



- Ranked the first in Fire and Natural Disasters, General Losses and Accident branches, the second in Land Vehicles Liability, the fourth in Land Vehicles and the sixth in Health according to premium size by the end of October 2023.
- It has market shares of 36.26% in Accident; 30.46% in General Losses, 21.32% in Fire and Natural Disasters and 11.71% in Land Vehicles Liability.

- The biggest premium production share of 24.32% in the Land Vehicles Liability, in the Company's total premium production, increased by 116.66% to ₺ 10,760 million.
- After Land Vehicles Liability, Fire and Natural Disasters and General Losses have premium increase rates of 231.68% and 85.38%.

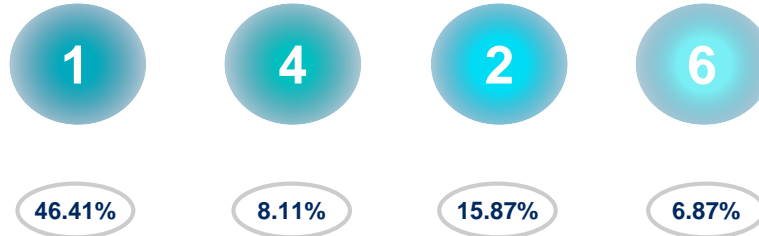
• C: Cumulated

DISTRIBUTION CHANNEL GROSS PREMIUM PRODUCTION

Sector Ranking

Market Share %

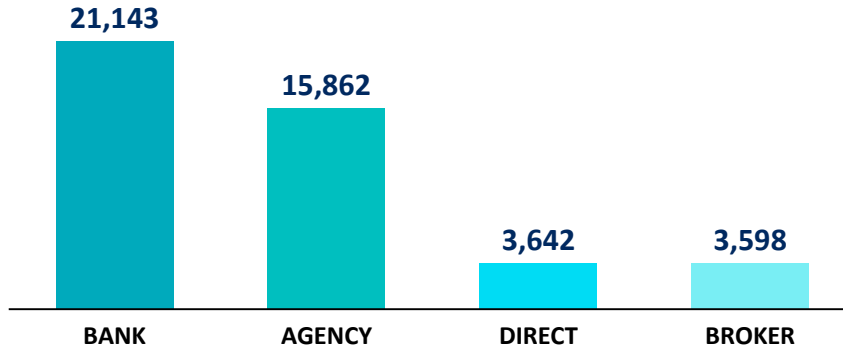
2023 10 C



Premium Increase Rate %



Premium Production (₺ M)



Branch Share %



- Ranked **the first** in Bank Channel, **the second** in Direct Channel, **the fourth** in Agency Channel and **the sixth** in Broker Channel according to premium size by the end of October 2023.
- It has market shares of 46.41% in Bank Channel; 15.87% in Direct Channel 8.11% in Agency Channel and 6.87% in Broker Channel.

- The premium production of the Bank Channel, which has a **47.79%** share in the Company's total premium production, increased by 156.63% to **₺ 21,143 million**.
- The premium production of the Agency Channel, which has a **35.85%** share in the Company's total premium production, increased by 143.50% to **₺ 15,862 million**.
- The premium production of the Direct and Broker Channels, increased respectively by **90.37%** and **232.66%** to **₺ 3,642 million** and **₺ 3,598 million**.

• C: Cumulated