



Türkiye Sigorta

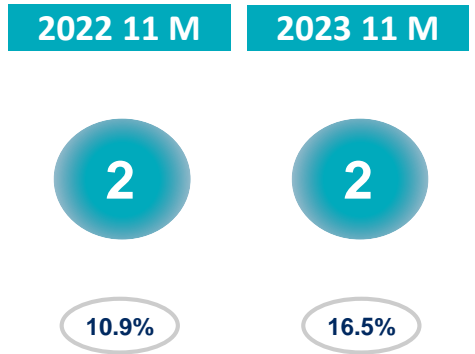
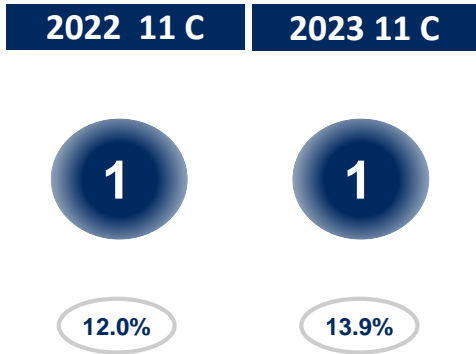
Summary of November 2023

Premium Production

NON-LIFE TOTAL GROSS PREMIUM PRODUCTION

Sector Ranking

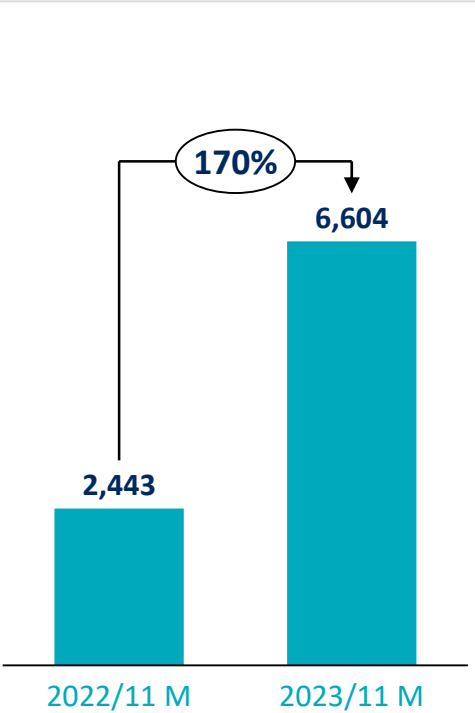
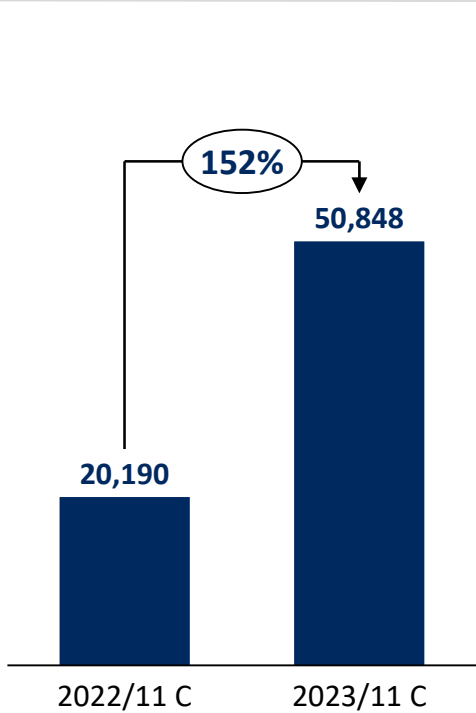
Market Share %



- By end of November 2023, with ₺ 50,848 million total gross premium production in the non-life insurance sector, market share of 13.9% was achieved.
- Sector leadership remains strong.

Premium Increase Rate %

Premium Production (₺ m)



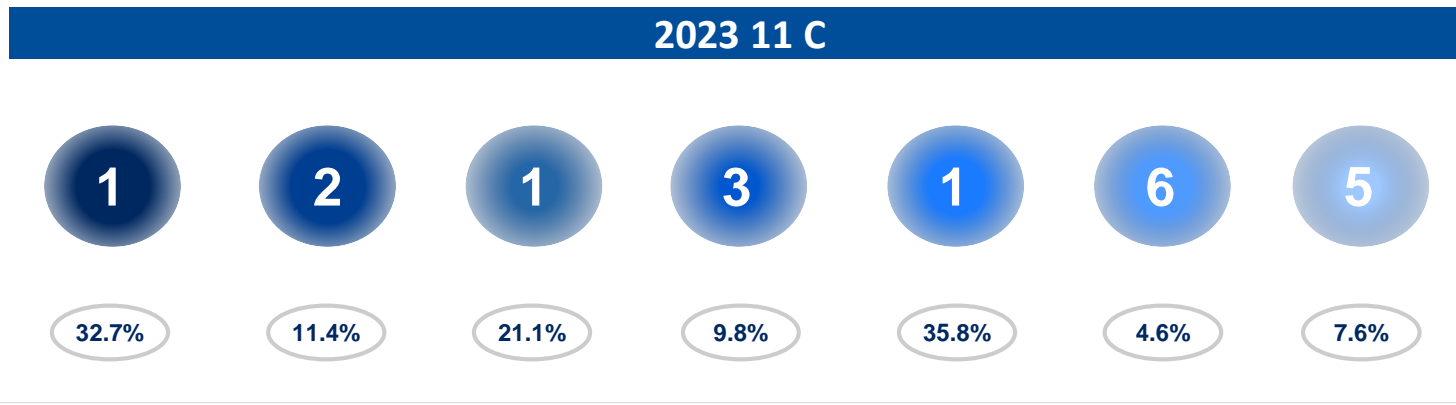
- 11-month premium production increased by 152% compared to the same period of the previous year.
- In the 11th Month of 2023 (November 2023), our premium production increased by 170% compared to the production in the 11th Month of 2022 and reached ₺ 6,604 million.

• C: Cumulated M: Monthly

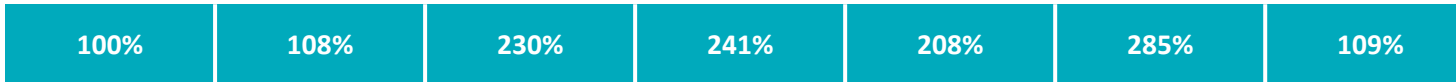
NON-LIFE MAIN BRANCH GROSS PREMIUM PRODUCTION

Sector Ranking

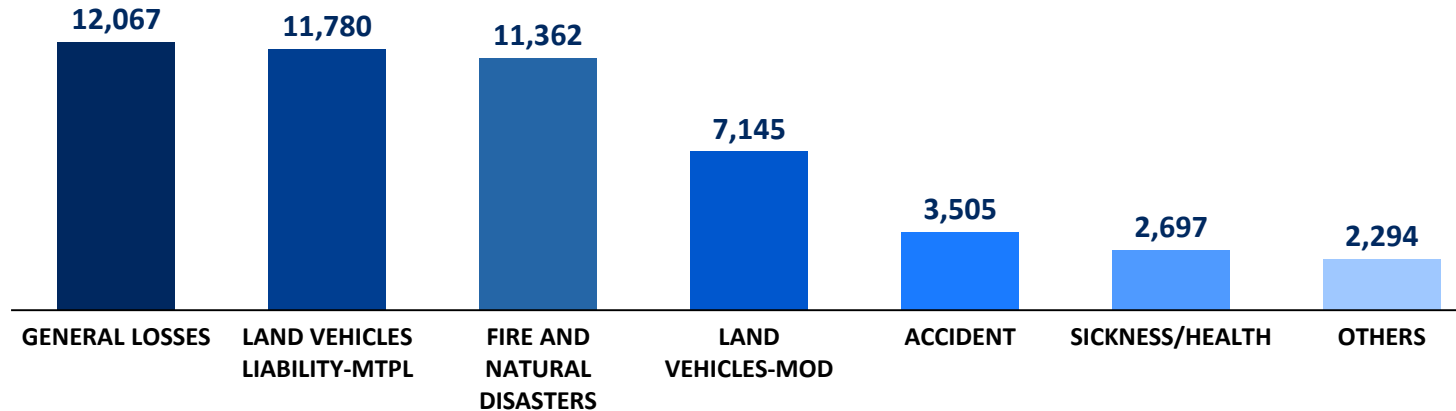
Market Share %



Premium Increase Rate %



Premium Production (₺ m)



Branch Share %



- Ranked the first in General Losses, Fire and Natural Disasters and Accident branches, the second in Land Vehicles Liability, the third in Land Vehicles, the sixth in Health according to premium size by the end of November 2023.
- It has market shares of 35.8% in Accident; 32.7% in General Losses, 21.1% in Fire and Natural Disasters, 11.4% in Land Vehicles Liability, 9.8% in Land Vehicles and 4.6% in Health.

- The biggest premium production share of 24% in the General Losses, in the Company's total premium production, increased by 100% to **₺ 12,067 million**.
- After General Losses, Land Vehicles Liability and Fire and Natural Disasters have premium increase rates of **108%** and **230%**.

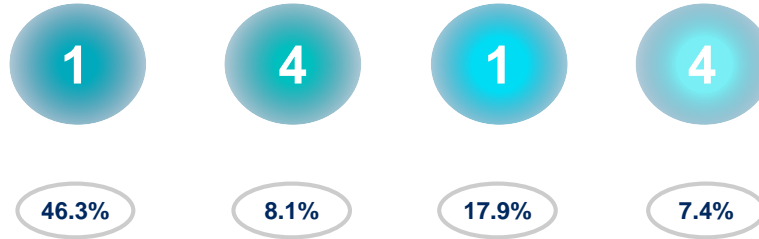
• C: Cumulated

DISTRIBUTION CHANNEL GROSS PREMIUM PRODUCTION

Sector Ranking

Market Share %

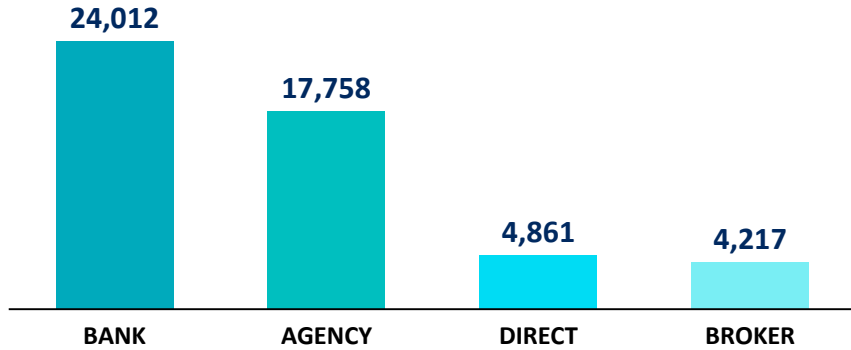
2023 11 C



Premium Increase Rate %



Premium Production (₺ m)



Branch Share %



- Ranked **the first** in Bank and Direct Channels, **the fourth** in Agency and Broker Channels according to premium size by the end of November 2023.
- It has market shares of 46.3% in Bank Channel; 17.9% in Direct Channel, 8.1% in Agency Channel and 7.4% in Broker Channel.

- The premium production of the Bank Channel, which has a **47%** share in the Company's total premium production, increased by 150% to **₺ 24,012 million**.
- The premium production of the Agency Channel, which has a **35%** share in the Company's total premium production, increased by 142% to **₺ 17,758 million**.
- The premium production of the Direct and Broker Channels, increased respectively by **137%** and **248%** to **₺ 4,861 million** and **₺ 4,217 million**.

• C: Cumulated