

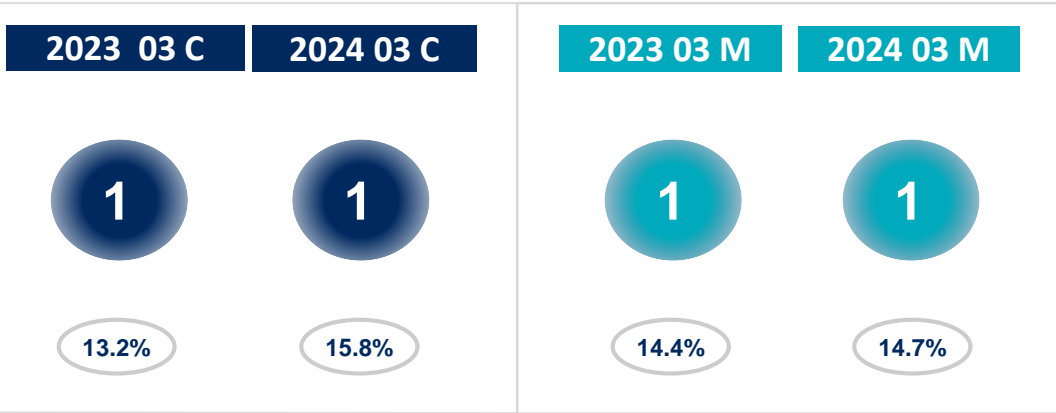


Türkiye Sigorta Summary of March 2024 Premium Production

NON-LIFE TOTAL GROSS PREMIUM PRODUCTION

Sector Ranking

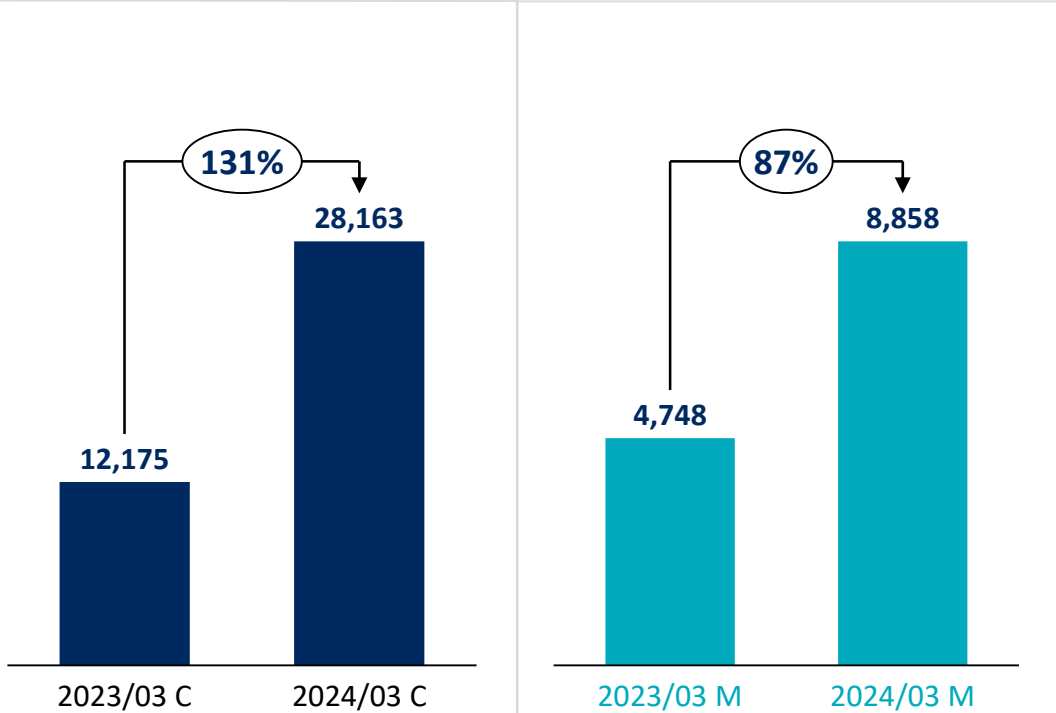
Market Share %



- By end of March 2024, with ₺ 28,163 million total gross premium production in the non-life insurance sector, market share of 15.8% was achieved.
- Sector leadership remains strong.

Premium Increase Rate %

Premium Production (₺ m)



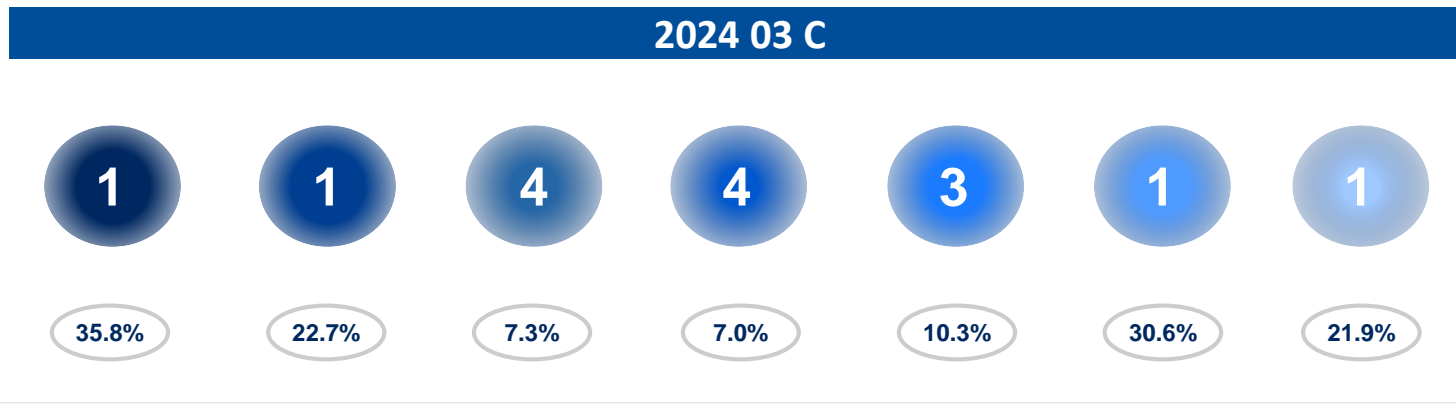
- 3-month premium production increased by 131% compared to the same period of the previous year.
- In the 3th Month of 2024 (March 2024), our premium production increased by 87% compared to the production in the 3th Month of 2023 and reached ₺ 8,858 million.

• C: Cumulated M: Monthly

NON-LIFE MAIN BRANCH GROSS PREMIUM PRODUCTION

Sector Ranking

Market Share %

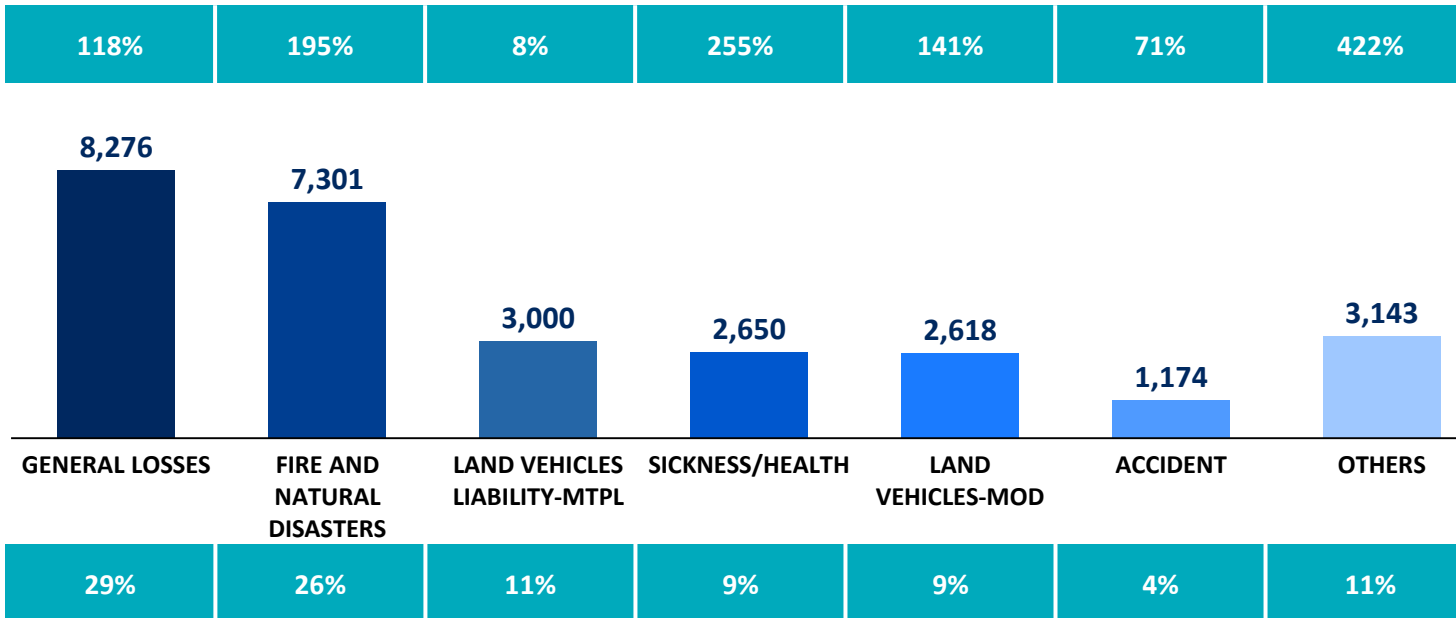


- Ranked the first in General Losses, Fire and Natural Disasters and Accident branches, the third in Land Vehicles, the fourth in Land Vehicles Liability and Health according to premium size by the end of March 2024.
- It has market shares of 35.8% in General Losses; 30.6% in Accident, 22.7% in Fire and Natural Disasters, 10.3% in Land Vehicles and 7.3% in Land Vehicles Liability.

Premium Increase Rate %

Premium Production (₺ m)

Branch Share %



- The biggest premium production share of 29% in the General Losses, in the Company's total premium production, increased by 118% to **₺ 8,276 million**.
- After General Losses, Fire and Natural Disasters and Land Vehicles Liability have premium increase rates of 195% and 8%.

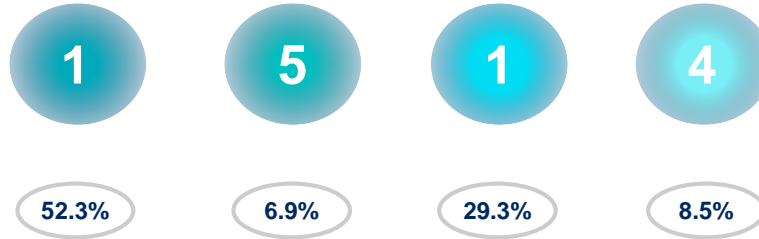
• C: Cumulated

DISTRIBUTION CHANNEL GROSS PREMIUM PRODUCTION

Sector Ranking

Market Share %

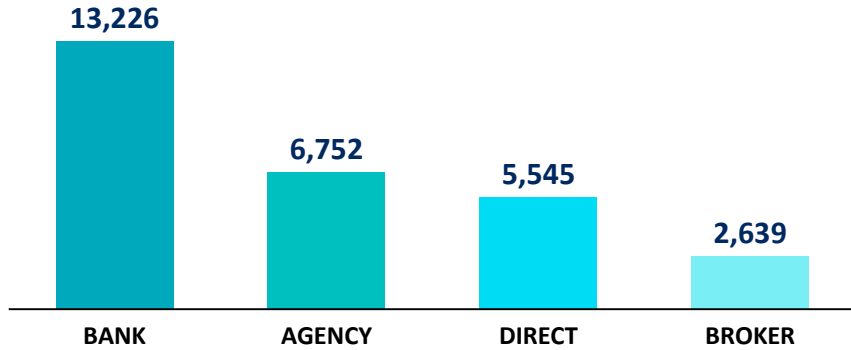
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Premium Increase Rate %



Premium Production (₺ m)



Branch Share %



- Ranked **the first** in Bank and Direct Channels, **the fifth** in Agency Channel and **the fourth** in Broker Channel according to premium size by the end of March 2024.
- It has market shares of 52.3% in Bank Channel; 29.3% in Direct Channel, 8.5% in Broker Channel and 6.9% in Agency Channel.

- The premium production of the Bank Channel, which has a **47%** share in the Company's total premium production, increased by 121% to **₺ 13,226 million**.
- The premium production of the Agency Channel, which has a **24%** share in the Company's total premium production, increased by 71% to **₺ 6,752 million**.
- The premium production of the Direct and Broker Channels, increased respectively by **242%** and **320%** to **₺ 5,545 million** and **₺ 2,639 million**.

• C: Cumulated