



Türkiye Sigorta Summary of January 2024 Premium Production

NON-LIFE TOTAL GROSS PREMIUM PRODUCTION

Sector
Ranking

Market Share %

2023 01 C

2024 01 C

3

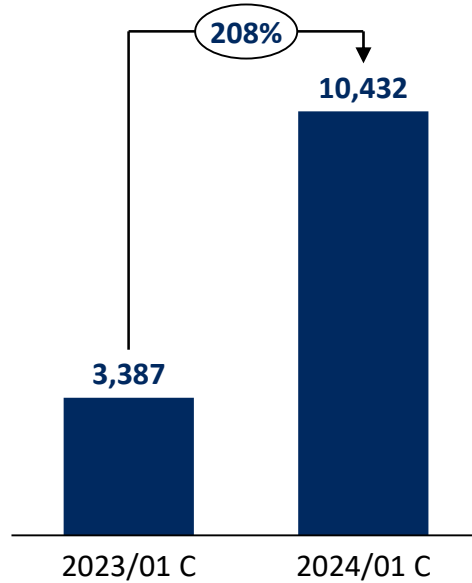
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10.2%

15.9%

Premium Increase
Rate %

Premium Production
(₺ M)



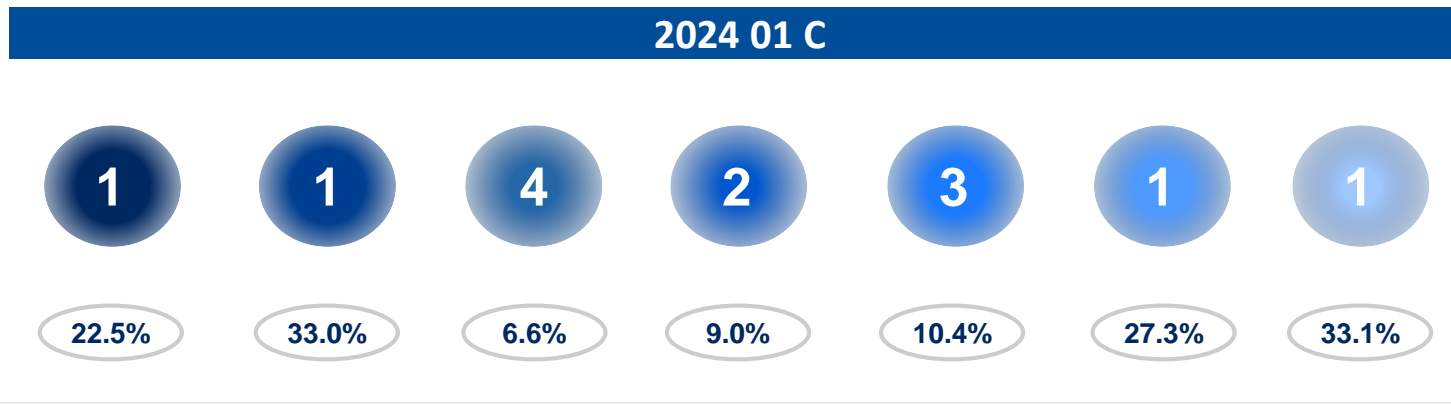
- By end of January 2024, with ₺10,432 million total gross premium production in the non-life insurance sector, market share of 15.9% was achieved.
- Sector leadership remains strong.

- In the 1st Month of 2024 (January 2024), our premium production increased by 208% compared to the production in the 1st Month of 2023 and reached ₺10,432 million.

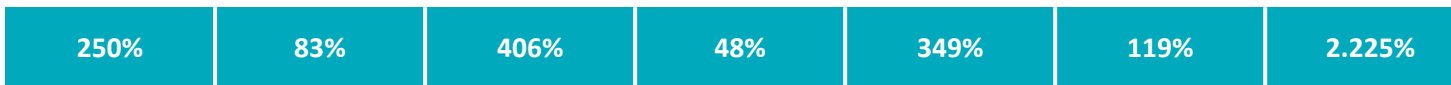
NON-LIFE MAIN BRANCH GROSS PREMIUM PRODUCTION

Sector Ranking

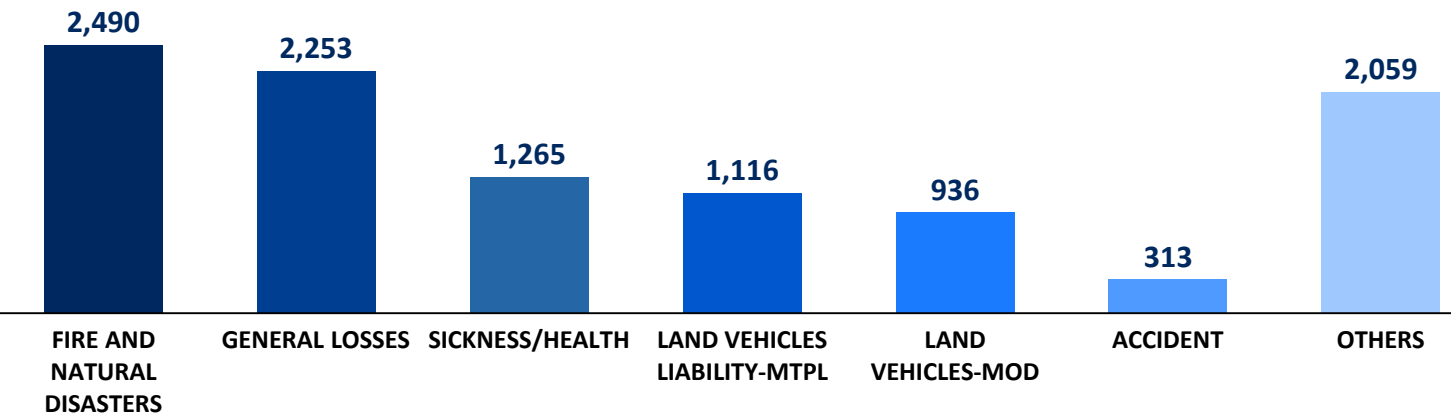
Market Share %



Premium Increase Rate %



Premium Production (₺ M)



Branch Share %



- Ranked the first in Fire and Natural Disasters, General Losses and Accident branches, the second in Land Vehicles Liability, third in Land Vehicles and fourth in Health according to premium size by the end of January 2024.
- It has market shares of 33% in General Losses; 27.3% in Accident, 22.5% in Fire and Natural Disasters, 10.4% in Land Vehicles and 9% in Land Vehicles Liability.

- The biggest premium production share of 24%** in the Fire and Natural Disasters, in the Company's total premium production, increased by 250% to **₺2,490 million**.
- After Fire and Natural Disasters, General Losses and Health have premium increase rates of 83% and 406%.

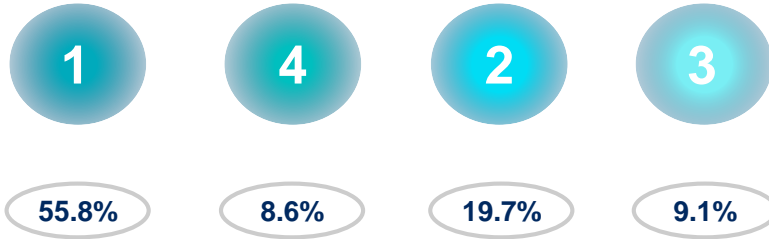
• C: Cumulated

DISTRIBUTION CHANNEL GROSS PREMIUM PRODUCTION

Sector Ranking

Market Share %

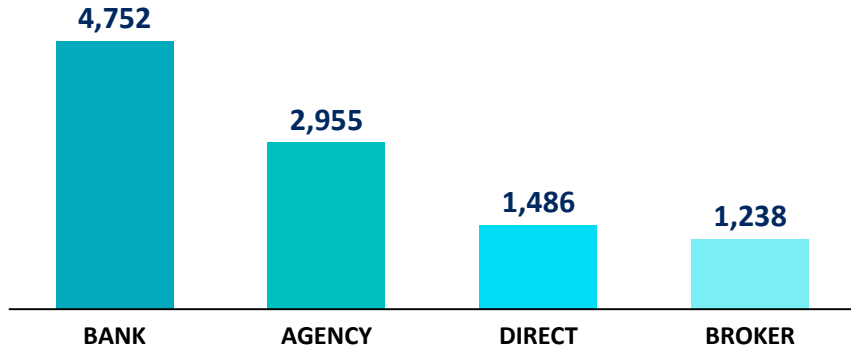
2024 01 C



Premium Increase Rate %



Premium Production (₺ M)



Branch Share %



- Ranked **the first** in Bank Channel, **the second** in Direct Channel, **the third** in Broker Channel and **the fourth** in Agency Channel according to premium size by the end of January 2024.
- It has market shares of 55.8% in Bank Channel; 19.7% in Direct Channel, 9.1% in Broker Channel and 8.6% in Agency Channel.
- The premium production of the Bank Channel, which has a **46%** share in the Company's total premium production, increased by 193% to **₺4,752 million**.
- The premium production of the Agency Channel, which has a **28%** share in the Company's total premium production, increased by 178% to **₺2,955 million**.
- The premium production of the Direct and Broker Channels, increased respectively by **218%** and **434%** to **₺1,486 million** and **₺1,238 million**.

• C: Cumulated