



Türkiye Sigorta

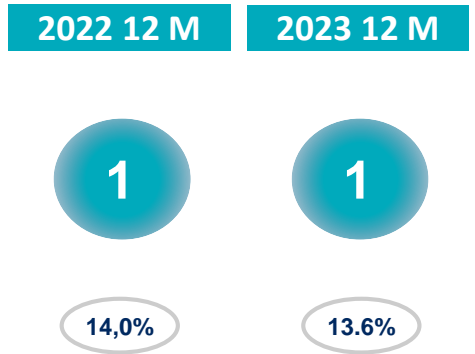
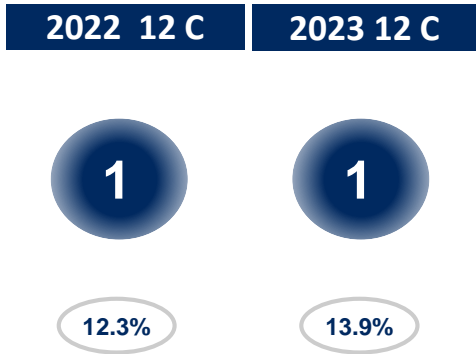
Summary of December 2023

Premium Production

NON-LIFE TOTAL GROSS PREMIUM PRODUCTION

Sector Ranking

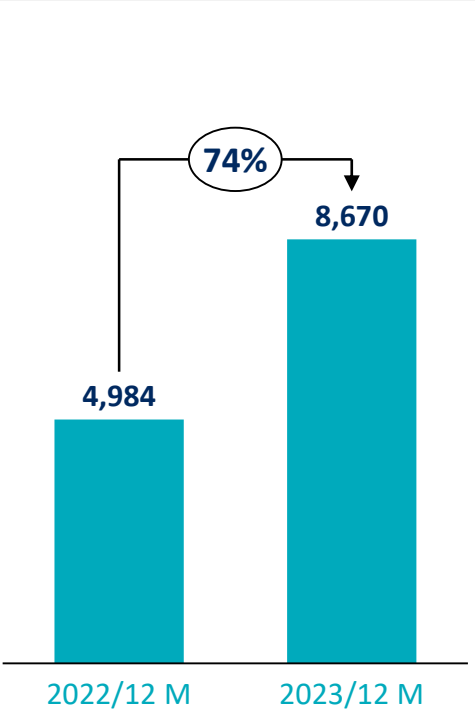
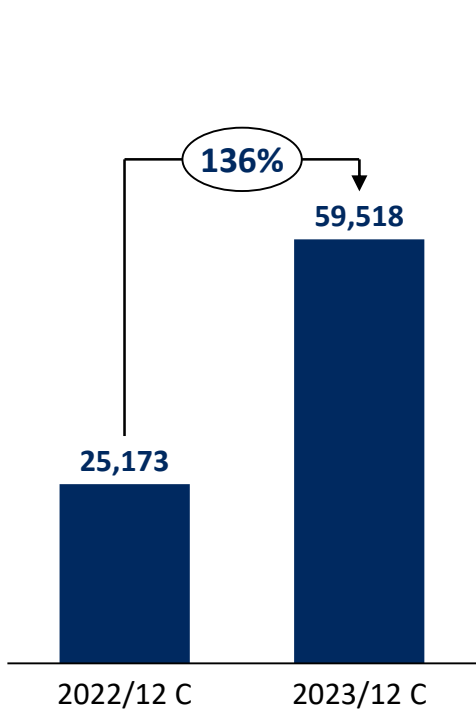
Market Share %



- By the end of December 2023, with ₺ 59,518 million total gross premium production in the non-life insurance sector, market share of 13.9% was achieved.
- Sector leadership remains strong.

Premium Increase Rate %

Premium Production (₺ M)



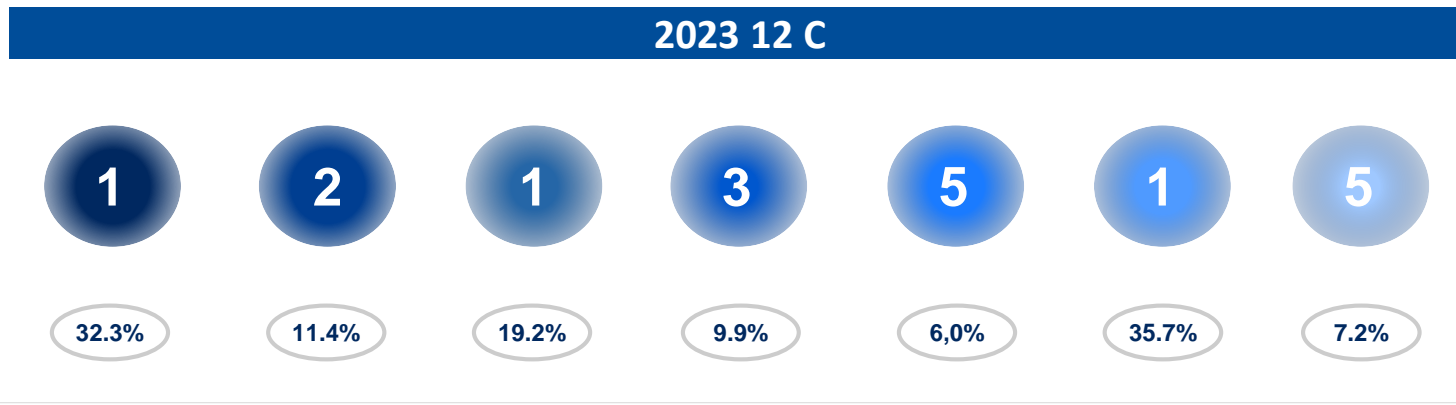
- 12-month premium production increased by 136% compared to the same period of the previous year.
- In the 12th Month of 2023 (December 2023), our premium production increased by 74% compared to the production in the 12th Month of 2022 and reached ₺ 8,670 million.

• C: Cumulated M: Monthly

NON-LIFE MAIN BRANCH GROSS PREMIUM PRODUCTION

Sector Ranking

Market Share %

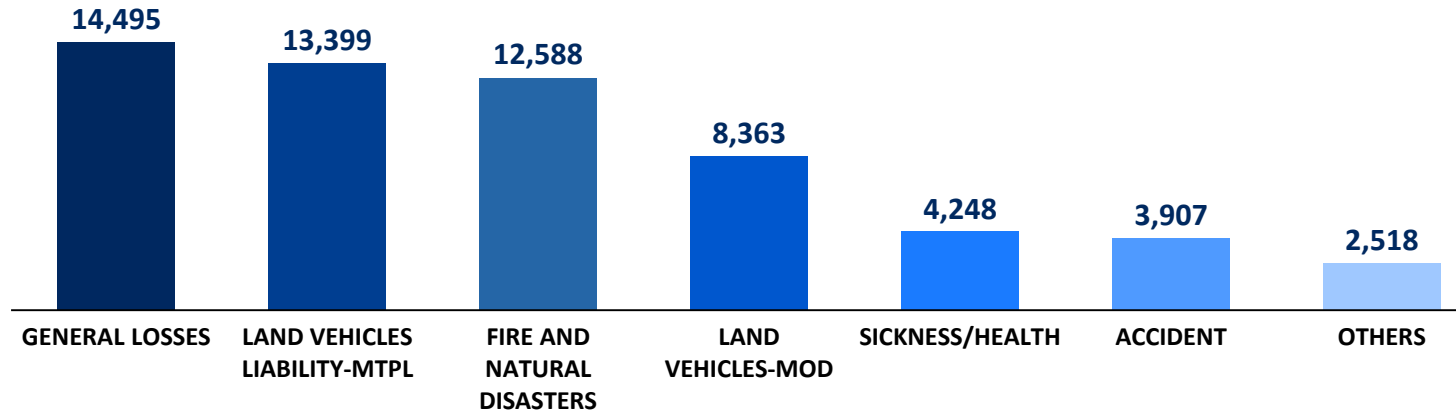


- Ranked **the first** in General Losses, Fire and Natural Disasters and Accident branches, **the second** in Land Vehicles Liability, **the third** in Land Vehicles and **the fifth** in Health according to premium size by the end of December 2023.
- It has market shares of 35.7% in Accident; 32.3% in General Losses, 19.2% in Fire and Natural Disasters and 11.4% in Land Vehicles Liability.

Premium Increase Rate %



Premium Production (₺ M)



- The biggest premium production share of 24%** in the General Losses, in the Company's total premium production, increased by 98% to **₺ 14,495 million**.
- After General Losses, Land Vehicles Liability and Fire and Natural Disasters have premium increase rates of **101%** and **207%**.

Branch Share %

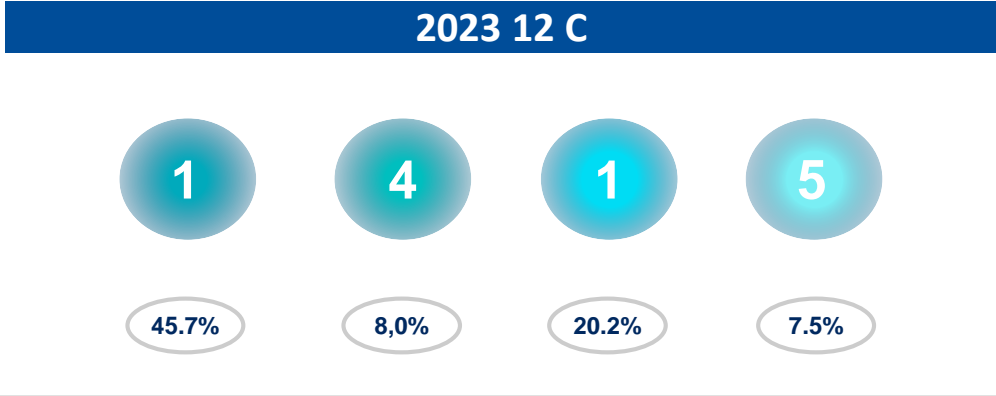


• C: Cumulated

DISTRIBUTION CHANNEL GROSS PREMIUM PRODUCTION

Sector Ranking

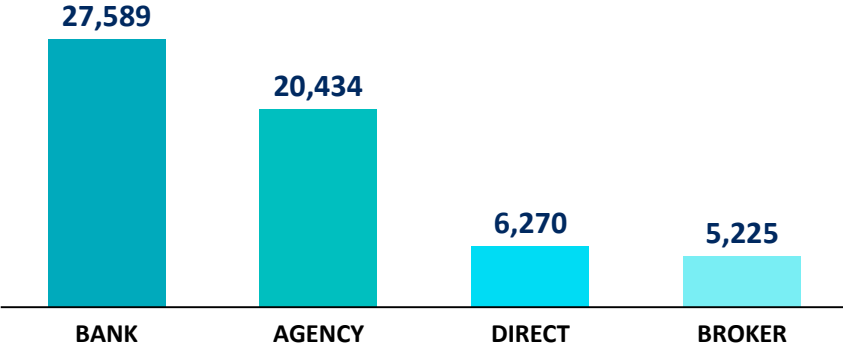
Market Share %



Premium Increase Rate %



Premium Production (₺ M)



Branch Share %



- Ranked **the first** in Bank and Direct Channels, **the fourth** in Agency Channel and **the fifth** in Broker Channel according to premium size by the end of December 2023.
- It has market shares of 45.7% in Bank Channel; 20.2% in Direct Channel, 8.0% in Agency Channel and 7.5% in Broker Channel.

- The premium production of the Bank Channel, which has a **46%** share in the Company's total premium production, increased by 126% to **₺ 27,589 million**.
- The premium production of the Agency Channel, which has a **34%** share in the Company's total premium production, increased by 137% to **₺ 20,434 million**.
- The premium production of the Direct and Broker Channels, increased respectively by **137%** and **208%** to **₺ 6,270 million** and **₺ 5,225 million**.

• C: Cumulated